

POZNAN UNIVERSITY OF TECHNOLOGY

EUROPEAN CREDIT TRANSFER AND ACCUMULATION SYSTEM (ECTS)

COURSE DESCRIPTION CARD - SYLLABUS

Course name

Business negotiations [S2EiT1>NwB]

Course

Field of study Year/Semester

Electronics and Telecommunications 2/3

Area of study (specialization) Profile of study Networks, Systems and Services general academic

Course offered in Level of study

Polish second-cycle

Form of study Requirements

full-time elective

Number of hours

Lecture Laboratory classes Other 0

15

Tutorials Projects/seminars

15

Number of credit points

3,00

Coordinators Lecturers

dr Ewa Badzińska

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Prerequisites

none

Course objective

none

Course-related learning outcomes

none

Methods for verifying learning outcomes and assessment criteria

Learning outcomes presented above are verified as follows:

none

Programme content

none

Course topics

none

Teaching methods

none

Bibliography

none

Breakdown of average student's workload

	Hours	ECTS
Total workload	75	3,00
Classes requiring direct contact with the teacher	40	2,00
Student's own work (literature studies, preparation for laboratory classes/ tutorials, preparation for tests/exam, project preparation)	35	1,00